

## Passed HP HP2-Z27 Exam with Pass4sure and Lead2pass PDF & VCE

Vendor: HP Exam Code: HP2-Z27 Exam Name: Selling HP Networking Solutions and Services QUESTION 1 According to industry analyst Gartner, which key benefit does HP give customers seeking data center networking solutions?  
A. HP is developing proprietary technologies that meet key customer needs more quickly than other vendors.  
B. HP offers the clearest and most promising vision, particularly for Software-Defined Networking (SDN) and OpenFlow  
C. HP makes up for a slight lack in vision with a wide array of solutions and an emphasis on meeting specialized needs.  
D. HP is the historic leader in data center networking solutions and continues to excel in meeting traditional needs. Answer: A QUESTION 2 Which statement describes the security features of FlexNetwork?  
A. Security is integrated in all infrastructure devices, allowing companies to implement security consistently across their entire network.  
B. Security is based on open standards and implemented through integration with Lightweight Directory Access Protocol (LDAP) compliant directories.  
C. Security features are available as add-on components, allowing companies to add only the security features they need when they need them.  
D. Security is implemented through HP intelligent Management (IMC) security policies, which are applied at the top-level of a company's domain and then inherited by the devices within that domain. Answer: A  
QUESTION 3 A customer has a small branch office with approximately 20 employees. The customer's highest priority is a simple solution that unifies wired and wireless access. Which HP switch series should you recommend?  
A. HP 830 Series  
B. HP 2620 Series  
C. HP 2920 Series  
D. HP 5500 El Series Answer: C Explanation: <http://h20195.www2.hp.com/V2/GetPDF.aspx/4AA4-6008ENW.pdf> QUESTION 4 Which role does HP Dynamic Virtual Private Network (DVPN) play in a company's security solution?  
A. DVPN integrates confidentiality, message authentication, and replay protection for voice traffic and extends Real Time Protocol (RTP).  
B. A DVPN license provides company branch networks with virtualized security and access the HP TippingPoint DVLabs.  
C. DVPN simplifies and secures WAN connectivity by interconnecting locations with standards-based, IPsec tunnels.  
D. Like its predecessor SSL, DVPN uses certificates to protect HTTP communications, but DVPN provides simpler setup. Answer: C Explanation: <http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA3-9066ENW.pdf> (page 1) QUESTION 5 What is a function of the HP IMC Virtual Application Networks Manager module?  
A. It gathers key performance indicators (KPIs), aggregates these metrics to generate key quality indicator (KQI) metrics, and yields a business model report.  
B. It creates a set of connection profile templates, which include predetermined parameters and policies for Virtual Machines (VMS).  
C. It allows developers to create applications that interface with IMC and integrate with each thirty-party operating system device on the network.  
D. It allows companies to monitor application performance and produce trend reports over specified time periods. Answer: B Explanation: [http://h17007.www1.hp.com/us/en/networking/products/network-management/IMC\\_VANM\\_Software/index.aspx#.UpgyuGQmmZ0](http://h17007.www1.hp.com/us/en/networking/products/network-management/IMC_VANM_Software/index.aspx#.UpgyuGQmmZ0) QUESTION 6 What is a key benefit of FlexFabric products that support Fibre Channel over Ethernet (FCoE) in reference architectures?  
A. Performance and reliability increases as the customer shifts legacy copper wire to more resilient fiber.  
B. Administrators manage the network more easily through channels that manage virtual switches and physical switches together.  
C. Customers connect their data center to storage volumes in the cloud over secure Ethernet-based channels.  
D. Customers save money by converging server traditional Ethernet and Storage Area Network (SAN) traffic to the same NICs. Answer: C Explanation: <http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA4-0789ENW.pdf> QUESTION 7 Which router is designed to meet the needs of customers in a FlexCampus solution?  
A. HP HSR6802 Router  
B. HP MSR2003 Router  
C. HP 8800 Router  
D. HP HRS6602-G Router Answer: C Explanation: [http://www.hp.azlan.com/en/Networking/Solutions/HP-FlexCampus-solutions/\(see](http://www.hp.azlan.com/en/Networking/Solutions/HP-FlexCampus-solutions/(see) campus routin) If you want to pass HP HP2-Z27 successfully, donot missing to read latest lead2pass HP HP2-Z27 exam questions. If you can master all lead2pass questions you will able to pass 100% guaranteed. <http://www.lead2pass.com/HP2-Z27.html>